

Sales Representative

Duties

- Develop and execute strategies to drive business growth and achieve sales targets
- Identify & pursue business opportunities within the Minnesota K-12 education market
- Build and maintain strong relationships with new and existing customers
- Provide excellent customer service and address customer inquiries and concerns
- Prepare sales reports and forecasts to track progress
- Stay up-to-date with industry trends and competitor activities.

Experience

- Proven experience in sales, business development, or account management
- Excellent communication and interpersonal skills
- Proficiency in CRM software is a plus
- Technical sales experience is preferred but not required

If you are a self-motivated individual with a passion for sales and a drive to succeed, we want to hear from you! Join our team as a Sales Representative and be part of our growing company. We offer competitive compensation, and a fun work environment. Apply now to take the next step in your sales career!

Job Type: Full-time

Benefits:

- 401(k)
- Cell phone reimbursement
- Mileage reimbursement
- Paid time off
- Work from home

Work Location: On the road